

2026

Annual Partner & Sponsorship Opportunities





Founded in 1971, the California Association of Public Information Officials (CAPIO) is the leading statewide organization dedicated to advancing public sector communicators across all levels of government. Our members represent public sector agencies and engage communities through honest and transparent communication. CAPIO provides education and networking that helps our members and their agencies develop and advance. CAPIO's membership

CAPIO ANNUAL PARTNER& SPONSOR OPPORTUNITIES

includes more than 1,100 members annually and continues to grow.

CAPIO offers an Annual Partnership program that features year-round recognition to nearly 1,100 members and an additional 4,000 interested parties. Recognition will begin on January 1, 2026 and go through December 31, 2026. For those looking for a one-time marketing opportunity, please see our conference sponsorship opportunities on the following pages.

ANNUAL CAPIO BENEFITS—2026 CALENDAR YEAR 1,100 members + additional exposure	Diamond Partner \$7,750	Platinum Partner \$5,750	Gold Partner \$3,750
Complimentary Annual CAPIO membership(s)—\$300 value per membership—membership includes opportunity to log-in as a member to view our member directory, sign up for webinars and events at the discounted membership price and participate in our member discussion boards.	Four	Two	ONE
Opportunity to post events on the capio.org partner calendar	EIGHT	Four	Two
One-year listing on capio.org vendor resource page	•	•	
Logo at the bottom of the CAPIO newsletter (6 times per year) with link to website			
Opportunity as a member to be automatically notified of RFPs submitted in the CAPIO RFP portal	•	•	
Partner highlight in the CAPIO corner			
Logo on the new CAPIO partner page		•	
"CAPIO Partner" logo for marketing purposes			
Educational article (700 words) in bi-monthly CAPIO newsletter	Two	ONE	
Social media boost—shares, retweets (sponsor selected**)	Four	Two	
Opportunity to introduce a CAPIO webinar and moderate Q&A at the end		•	
Opportunity to participate in a partner panel webinar (1 per industry throughout the year)			
CAPIO Chirp podcast 15-second commercial (Diamond) or shout out by hosts (Platinum)	•	•	
Logo visibility on CAPIO website horizontal scroll bar			
Personalized sponsor e-blast sent from CAPIO to contacts; 1 per year			

** SEE DETAILS ON PAGE 5

CONFERENCE RECOGNITION BENEFITS Tabletop Exhibit Space	10 ft. Space, Premium Location	8 ft. Space	6 ft. Space
Full conference registration \$750 value — registration includes full conference pass and meals	Four	THREE	Two
Ad in Luncheon program guide	FULL PAGE	HALF PAGE	QUARTER PAGE
Logo in Awards Dinner program		•	
Opportunity to giveaway door prizes at the end of a general session with live announcement	•	•	
Logo and listing on conference website/mobile app		•	
Opportunity to upload a PDF on conference website partner listing			
Conference sponsor ribbon			
Recognition at Awards Dinner with reserved seating			
Custom e-blast by CAPIO to Conference Registrants	•		
Opportunity for 30-second commercial to be featured on conference website			
General Session Recognition (approx 550 attendees) 3-minute sponsor spotlight during a general session—with opportunity to present visuals (slides or video) within the 3-minute limit.	•		

CONFERENCE BOOTH SPACE ONLY | \$2,750

Interested in just exhibiting at our annual conference? This option includes a draped 6-foot table, one chair, electricity, WiFi access and 1 full conference registration including meals. You also have the option to add a one-year CAPIO membership for an additional \$175 (discounted from \$300).

^{**}Policy regarding CAPIO Partner calendar listings, social media shares and email blasts:

Annual Partner calendar listings, social media listings/shares and email blasts are subject to approval prior to posting/distribution. Calendar listings and social media share requests should be requested a minimum of 5 days prior to the requested posting.

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A LA CARTE Conference Only Sponsors

Early Bird Bonus

These items are available exclusively to our Diamond and Platinum Annual Partners as add-ons until January 2, 2026. After January 2, all remaining options will be available as add-ons for other levels or as stand-alone sponsorship items.

WiFi Sponsor I \$5,000 (one available)

Includes custom landing page and ability to customize login password for attendees to use throughout the conference.

Welcome Reception Bar Sponsor | \$2,500 (one available)

Company logo imprinted on event napkins and bar signage

After Party | \$2,000 (one available)

Ability to customize beverage/snack service (at your own cost)

Attendee Lanyard | \$3,000 (one available)

Includes logo imprinted on customized lanyards for all attendees

Speaker Gift Sponsor | \$2,000 (one available)

Company logo added to the speaker gift for conference presenters (approx. 100 speakers)

EPIC Awards Dinner Night-Bar Sponsor | \$2,500 (one available)

Logo on the bar and napkins and opportunity to present an award to one of the evening winners

EPIC Awards Dinner Night-Dinner Sponsor | \$2,500 (one available)

Logo on event napkins, event signage and opportunity to present an award to one of the evening winners

EPIC Awards Dinner Night-Dessert Sponsor | \$1,500 (one available)

Logo on event napkins, event signage and opportunity to present an award to one of the evening winners

Endorsed Sponsor Event | \$500

Add your company's hosted event to the CAPIO event agenda for additional visibility and opportunity for attendees to RSVP or select event to add to their agenda.

Awards Platform Sponsor | \$3,000 (one available)

Logo and recognition on the EPIC awards entry system

Games Sponsor | \$500 (one available)

Custom corn hole bags with company logo printed on them

Break Sponsor | \$2,000 (two available)

Signage and promotion through the conference App

Recharge Working Lounge | \$1,500 (two available)

Conference passes not included in conference only sponsorships.

2026 CAPIO ANNUAL CONFERENCE **ESTIMATED SCHEDULE & INFORMATION**



Location:

Town and Country San Diego 500 Hotel Circle North San Diego, CA 92108

Note: Exhibit Hours | Tuesday, 8:00 a.m.-6 p.m.; Wednesday, 8:00 a.m.-3:30 p.m. Peak times are during breakfast, morning and afternoon breaks, and Tuesday's mixer. We encourage you to participate in our lunches and conference sessions which provide additional networking opportunities. Annual Partners and Conference Sponsors are responsible for booking and paying for their own hotel reservations. Visit capio.org/conference for the hotel booking information and links.

Additional conference badges are available for purchase for \$750.00 (meals included).

Monday **May 11**

1:00-5:00 PM

Pre-Conference Sessions & Team building

1:00-5:00 PM

Exhibitor Set-Up

4:45-6:00 PM

Welcome Reception

8:30-9:30 PM

After Party

Tuesday May 12

7:00-7:30 AM

Exhibitor Set-Up

9:00 AM-5:00 PM

Full Day of Sessions

5:00-6:00 PM

Sponsor Mixer

6:00-8:30 PM

Open Evening to explore local restaurants

Wednesday **May 13**

9:00 AM-5:00 PM

Full Day of Sessions

3:30-5:00 PM

Exhibitor Tear Down

5:30-6:30 PM

Reception

6:30-9:00 PM

Dinner

Thursday May 14

8:30-11:00 AM

Educational Workshops

CAPIO 2026 SPONSOR COMMITMENT FORM

Key Partner Agreement:

Yes! We would like to participate as a CAPIO Annual Partner at the following level:

Diamond \$7,750	Platinum \$5,750	Gold \$3,750		
Conference Booth Space Onl				
☐ We would like to participate as a	conference exhibitor \$2,750			
Conference Add-Ons:				
(Available through Jan. 2 to Diamond Open after Jan. 2 to Gold and Confe				
☐ WiFi Sponsor \$5,000 (one available)		☐ EPIC Awards Dinner Night-Bar Sponsor \$2,500 (one available)		
☐ Welcome Reception Bar Sponsor \$2,500 (one available)		☐ EPIC Awards Dinner Night-Dinner Sponsor \$2,500 (one available)		
After Party \$2,000 (one available)		☐ EPIC Awards Dinner Night-Dessert Sponsor \$1,500 (one available)		
Awards Platform Sponsor \$3,000 (one available)		je Working Lounge two available)		
Attendee Lanyard \$3,000 (one available)	Endorse \$500	ed Sponsor Event		
☐ Speaker Gift Sponsor \$2,000 (one available)	Games : \$500 (o)	Sponsor ne available)		
☐ Break Sponsor \$2,000 (two available)				
	Total Comm	itment: \$		
Contact Name:	Title:			
Company:				
Address:				
Email:	Phone:			
Signature:		Date		